

Job Description

Job Title: **Commercial Finance Business Partner**

Reports to: **Group Finance Director**

Direct Reports/Indirect Reports: **None**

Who Are We?

Fullwood Packo Group design, manufacture and distribute state of the art milking equipment worldwide and for over 85 years have been recognised as being at the forefront of milking technology.

Job Summary

The Finance Business Partner Commercial will report directly to the Group Finance Director, and will be responsible for the financial business partnering of the Group Commercial Operations

This will include responsibility for the financial compliance of Commercial Operations and all the Financial Management information, business partnering and performance metrics/KPI's

- Responsibility for Cost centre variance analysis review structure for UK Commercial Operations included detailed marketing spend analysis for UK/ROW and Fullwood Group
- Responsibility for Overall Sales and Standard Margin Analysis at UK/ROW and Fullwood Group level.
- Regular interaction and review with Sales Subsidiary Finance Heads
- Responsibility for the preparation for all Strategic Plans, Budgets and latest estimates for UK/ROW Commercial Operations ensuring involvement/interaction with the major cost/Revenue owners within the business
- Responsibility for production of Management accounts analysis and dashboard/KPI analysis for UK/ROW Commercial Operations and identification/explanation of all major variances vs Target/Budget/Prior Year etc.
- Responsible for validating and challenging Purchasing and operational excellence savings plans for the UK/ROW Commercial Operations
- Identification of cost reduction and process improvement opportunities across all areas of the UK/ROW Commercial Operations
- Responsible for Pre-investment and Post-investment appraisal of New Business and Capex projects/opportunities across UK/ROW Commercial Operations
- Lead Finance involvement in driving Group Pricing Policies, Procedures and policies
- Responsible for overall analysis of Group Sales and Standard margin Analysis vs Budget, forecast etc..
- To be an active Member of and contribute to the Fullwood Group Finance/IT Leadership Team in addition to Group Commercial Sales Leadership Team
- Involvement and leading adhoc projects both at UK and Group level

Essential/Desirable:

- Financial literacy
- Continuous improvement mindset
- Customer and Delivery Focus
- Attention to detail
- Self-motivated
- Excellent organisational skills
- Being a team player but equally able to demonstrate the ability to work on your own

- Excellent communicator both oral and written

Education and experience:

- Qualified – ACA/ACCA/CIMA
- Operational Excellence qualifications desirable (Lean Six Sigma Green belt), (Process Management Trained)
- Project Management Skills
- High level of mathematical ability
- Commercial Finance Experience
- Experience of evaluating and appraising new projects/opportunities
- ERP experience
- Experience of working with external auditors

What We Offer

- A fulltime permanent position
- An exciting position in an interesting innovative area with a growing, international company.
- Part of a proactive and dynamic team
- Competitive salary
- 25 days + bank holidays
- Contributory pension scheme
- The possibility to develop yourself in an organisation with a flat structure and entrepreneurial attitude.

Applications

Via Indeed or via our website

For more information about Fullwood Packo Group please take a look at our website www.fullwoodpacko.com.